JP MARKETING

PROMPT PACK

AI Prompts to Analyze Your Competitors' SEO

Copy-and-paste prompts for home service contractors

Free resource from JP Marketing · jpmarketing.co · Updated November 2026

What this pack does

These prompts help you figure out why other home service companies show up above you on Google, Maps, and AI tools, and build a plan to beat them. You learn from them, you don't copy them.

Words to know

Word	What it means
Prompt	The instructions you type into an AI tool.
[Blank]	A spot you fill in with your real info.
Chat	One conversation with the AI. It remembers what you said earlier in the same chat.
Tone	How the writing sounds: friendly, serious, fun.

How to use these prompts

1. Open ChatGPT, Claude, or Gemini (free plans work).
2. Paste your business info block first (Step 1).
3. Copy a prompt. Swap the **[BLANKS]** for your real info.
4. Read what it gives you. **Fix anything that's wrong.** AI makes mistakes.
5. Ask it to change things: "shorter," "simpler words," "more friendly," "add a local example."

> **Important:** AI doesn't know your real prices, reviews, licenses, or results. Never let it make those up. Give it the real facts, or leave those spots blank and fill them in yourself.

Step 1: Fill in your business info

Every prompt below uses these blanks. Fill them in once, then copy them into each prompt.

Blank	What it means	Example (Home Service Contractors)
[BUSINESS]	Your business name	Lone Star Air & Plumbing
[CITY]	Your main city	Cypress, TX
[AREAS]	Nearby areas you serve	Katy, Tomball, Jersey Village, Spring, NW Houston
[SERVICES]	Your services	AC repair, AC replacement, heating, water heaters, tankless, drain cleaning, leak detection, sewer repair, 24/7 emergency
[AUDIENCE]	Who you help	homeowners in NW Houston suburbs
[USP]	Why people pick you	family-owned, 24/7 real people, upfront pricing, financing, 1,200+ reviews
[TONE]	How you want to sound	friendly, straight-talking, Texas local

Pro move: Paste this "business info" block at the top of your AI chat before you use any prompt. Then the AI remembers it for the whole chat.

```
MY BUSINESS INFO
BUSINESS: Lone Star Air & Plumbing
CITY: Cypress, TX
AREAS: Katy, Tomball, Jersey Village, Spring, NW Houston
SERVICES: AC repair, AC replacement, heating, water heaters, tankless, drain
cleaning, leak detection, sewer repair, 24/7 emergency
AUDIENCE: homeowners in NW Houston suburbs
USP: family-owned, 24/7 real people, upfront pricing, financing, 1,200+
reviews
TONE: friendly, straight-talking, Texas local
Industry: Home Service Contractors
Rules: Get permission before showing a customer's home, face, or address.
Blur house numbers and license plates.
```

The prompts

Prompt 1: Find your real competitors

Your SEO competitors may not be who you think.

```
I'm a home service company in [CITY]. I searched Google for: ac repair
cypress tx, plumber cypress tx, hvac company katy, water heater installation
cypress.
Here are the businesses in the Map Pack and top results for each: [PASTE
NAMES + WEBSITES].
Which ones show up the most? Group them into: Map Pack competitors, website
competitors, and directories. Tell me the top 5 I should study.
```

Prompt 2: Compare Google profiles

See why they win the map.

```
Compare these Google Business Profiles to mine:
Mine: [categories, reviews count, rating, photos count, posts, services,
description]
Competitor 1: [same info]
Competitor 2: [same info]
Competitor 3: [same info]
What do they have that I don't? What's the fastest way to catch up? Give me
a table, then a top 5 action list.
```

Prompt 3: Compare website pages

Find the page gaps.

```
Here are the page lists (or sitemaps) for my site and 3 competitors:
[PASTE].
Make a table of every service and location page. Mark who has it. Then list
the pages I'm missing, in order of importance.
```

Prompt 4: Break down a competitor's best page

Learn why it ranks.

```
Here is a competitor's page that ranks #1 for "[PHRASE]": [PASTE TEXT].
Tell me: how it's structured, what questions it answers, what trust signals
it uses, how long it is, and what it does better than my page: [PASTE MY
PAGE].
Then give me a plan to make my page better (not a copy).
```

Prompt 5: Compare reviews

Reviews tell you what people care about.

```
Here are 20 reviews from each of my top 2 competitors and 20 of mine:
[PASTE].
What do customers praise and complain about for each? What themes should I
ask my happy customers to mention (without scripting them)? What weak spots
can I beat?
```

Prompt 6: Compare links and mentions

Who talks about them?

```
Here is a list of websites that link to or list my competitor: [PASTE FROM A
FREE BACKLINK TOOL OR A GOOGLE SEARCH FOR THEIR NAME].
Sort them into: directories, local sites, news, partners, spam. Which ones
could I realistically get too? For a home service company, the usual best
sources are: Manufacturer dealer locators (Carrier, Trane, Lennox, Rheem,
Goodman, Rinnai, Navien), BBB, Angi / HomeAdvisor, Thumbtack / Houzz /
Porch, Nextdoor business page, Supply houses (Ferguson, Johnstone, etc.).
```

Prompt 7: Compare AI visibility

Who does AI recommend?

```
Run these questions in ChatGPT, Gemini, Perplexity, and Google: Who is the best AC repair company in Cypress, TX?; Which plumbers in Katy offer 24/7 emergency service?; Who installs tankless water heaters near Tomball?.
Paste the answers here: [PASTE].
Which businesses got recommended, and what sources were cited? What do the recommended businesses have in common? What should I do to be included?
```

Prompt 8: Build my 'beat them' plan

Put it all together.

```
Here's everything I learned about my competitors: [PASTE SUMMARIES FROM ABOVE].
Make a 90-day plan to outrank them, with: quick wins (week 1 to 2), page building (week 3 to 8), and authority/reviews (week 9 to 12). Focus on things I can actually do.
```

Check before you use it

- [ ] Every fact is true (prices, hours, licenses, years, results)
- [ ] No made-up reviews, stats, or awards
- [ ] Sounds like us (read it out loud)
- [ ] Simple words, short sentences
- [ ] Our city and service areas are right
- [ ] Clear next step for the reader
- [ ] We're improving our own pages, not copying text from competitors
- [ ] License numbers where your state requires them.
- [ ] No virtual offices for Google profiles.

How to tell if the AI did a good job

Good answer	Bad answer
Short sentences, plain words	Big fancy words
Uses YOUR facts	Makes up prices, reviews, or awards
Sounds like a real person	Sounds like an ad robot
Answers the question first	Long intro before the point
Mentions your city naturally	Says the city 20 times

How to fix a bad answer

Just reply to the AI with one of these:

- "Make it simpler. Use words a 10-year-old knows."
- "Shorter. Cut it in half."
- "Sound more like a friendly local business, less like a robot."
- "You made up [thing]. Remove anything I didn't give you."
- "Add a local example from [CITY]."
- "Start with the answer, then explain."
- "Give me 3 different versions so I can pick."

Want us to do this for you?

JP Marketing helps local businesses show up on Google, Google Maps, and AI search tools like ChatGPT. We build the websites, write the pages, run the ads, and set up the follow-up.

Book a free strategy call at jpmarketing.co. We'll look at your site and your Google profile, and show you the 3 fastest wins for your business.

Rules on Google, Meta, and AI tools change a lot. This guide was last updated November 2026. It is general marketing info, not legal advice.