BLACKCRAB SOLUTIONS

CAPABILITY STATEMENT · FEDERAL

SBA-CERTIFIED SDVOSB · VOSB
UEI TPQ7B5882HG4 · CAGE 186P2
NAICS 541330 · PSC R408

FOR PROGRAM OFFICES, CONTRACTING OFFICERS, AND PRIMES

Senior-level help for defense programs that are stuck, slipping, or short on people.

BlackCrab Solutions embeds experienced program, acquisition, and technical support inside your team. We find the real problem, stabilize it, build a practical fix, and hand a working process back to you.

01
A set-aside-ready partner
SBA-certified SDVOSB and VOSB. Eligible for SDVOSB and VOSB set-asides, and counts toward prime small business subcontracting goals.

02
Senior experience on day one
Led by a retired Navy Senior Chief and Master EOD Technician with 20 years of leadership. TS/SCI eligible.

03
A result your team keeps
Every engagement ends with documented processes and a clean handoff, not a long-term dependency on us.

CORE COMPETENCIES

	PSC · NAICS
Program Management Support Planning, scheduling, deliverable tracking, readiness reporting	R408 · 541330
Acquisition & Contract Support Requirements, market research, cost estimates, closeout	R408 · 541611
Engineering & Technical Support (RDT&E) Test and evaluation input, technical publications, procedures	R425 · 541330
EOD, Counter-IED & Explosives Expertise SME support, forensic exploitation, threat assessment	R425 · 541990
Training Development & Delivery Curriculum design, instruction, high-risk training oversight	U099 · 541990
Operations & Management Consulting Process design, SOPs, financial controls, continuity	R499 · 541611

PAST PERFORMANCE

BLACKCRAB SOLUTIONS

SOUTHERN CALIFORNIA FEDERAL CONSTRUCTION CONTRACTOR · 2025 TO 2026

Built and ran the preconstruction and capture system behind $141.9M in bids in 2025 (127 bids), double 2024. 1 in 7 won; $10M+ awarded in 12 months.

FEDERAL ROOFING CONTRACTOR · NAVFAC SOUTHWEST · 2026

Built the RSMeans estimate and proposal for a $1.52M firm-fixed-price roof replacement. Red-team audit, 10 RFIs, $185K in missing scope caught.

KEY PERSONNEL

FOUNDER · U.S. NAVY 2005 TO 2025

SENIOR CHIEF EOD TECHNICIAN (E-8) · RANKED #1 OF 7 SENIOR CHIEFS

Accountable for nearly $28M in DoD equipment across five commands. Led a 44-person division that trained 31 EOD platoons; nearly 1,000 high-risk evolutions in one year, zero mishaps.

ACQUISITION, TECHNOLOGY, AND FORENSIC EXPLOITATION

One of three Navy representatives on a JIEDDO panel guiding $4M to $5M in technology investment. Drove 125 updates to DoD EOD publications.

20 yrs	Navy EOD leadership
$28M	DoD equipment, five commands
$141.9M	Bids in 2025, one client
$10M+	Awards in 12 months

HOW WE WORK

1. **Diagnose.** Find the real problem.
2. **Stabilize.** Stop the loss.
3. **Build.** Install a practical fix.
4. **Hand Off.** Your team owns it.

DIFFERENTIATORS

- **Senior-led.** The founder leads every job.
- **Joint and interagency.** Partner-nation work. Bilingual in Spanish.
- **Teaming-ready.** Prime or sub, low overhead.

COMMANDS SUPPORTED

KEY PERSONNEL

U.S. Naval Forces Central Command (NAVCENT)
Special Operations Command Africa (SOCAFRICA)
NSWC Indian Head EOD Technology Division
EOD Group ONE · U.S. 7th Fleet
Joint IED Defeat Organization (JIEDDO)

JOINT-FORCE EXPERIENCE · READY TO SUPPORT EVERY BRANCH

COMPANY DATA

UEI	TPQ7B5882HG4
CAGE	186P2
Entity	California LLC, est. 2023
Status	SDVOSB · VOSB (SBA VetCert)
CA DGS	SB (Micro) · SB-PW #2056696

NAICS

541330	Engineering Services PRIMARY
541611	Admin. & General Mgmt. Consulting
541990	Other Prof., Sci. & Tech. Services

PSC

R408	Program Management / Support
R425	Engineering / Technical
R499	Other Professional Services
U099	Education & Training, Other

Eddie L. Medina MANAGER

Available for sources sought, teaming, and direct awards.

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